

COVID-19: VIRTUAL VISITS & TELEMEDICINE

During the Covid-19 public health emergency, CMS and private payers have expanded coverage for 3 types of virtual visits.



Telephone

- Use when patient does not have video capability
- Not HIPAA compliant (violations waived during Covid-19 emergency)
- Cost to practice: Free
- E-visits and virtual check-ins are covered
- For established patients only



Skype/FaceTime

- Use when patient has video capability
- Not HIPAA compliant (violations waived during Covid-19 emergency)
- Cost to practice: Free
- Telemedicine, e-visits and virtual check-ins are covered
- For established patients only



Telemedicine Platform

- Platform that allows providers to connect with patients via video link for visits
- HIPAA compliant
- Includes additional functions (e.g. scheduling, virtual waiting rooms, ability to collect payments)
- Cost to practice: Varies
- For new or established patients

For details on coverage by payer, check with the specific payer.

Below are the 3 telemedicine options that Premier Management Company has researched.

01 VSEE OR DOXY.ME TELEMEDICINE

- Cost: Free or \$50/month/provider (more functions)
- Easy plug-and-play platform
- Practices manually register patient in portal
- Perfect for practices to start today with low overhead
- Good short-term solution

Practices can sign up on their own

02 NAVCARE TELEHEALTH & TELEMEDICINE

- Cost: \$30/provider/month (no implementation fee)
- Premier's RPM/CCM preferred partner
- Vendor can load patients into portal (additional cost)
- Perfect for practices that would like to bundle telemedicine and RPM/CCM services for additional revenue stream

Contract being finalized this week

03 TOUCHPOINT CARE

- Cost: coming soon
- Perfect for practices that would like to bundle telemedicine and centralized business office activities (e.g. scheduling)

Structure and contract in discussions stages

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